

Message Text

UNCLASSIFIED

PAGE 01 BANGKO 08387 210529Z
ACTION EA-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----067916 210530Z /17

R 210405Z MAR 78
FM AMEMBASSY BANGKOK
TO USDOC WASHDC
INFO SECSTATE WASHDC 1920

UNCLAS BANGKOK 8387

E.O. 11652: N/A
TAGS: BEXP, TH
SUBJ: WTDR/FTI: MEDICON INTERNATIONAL SUPPLY CO., LTD.

REF: USDOC 03494

1. THAILAND
OFFICE USE: 2. 549 3. NA 4. OA
5. MEDICON INTERNATIONAL SUPPLY CO., LTD.
6. 82/32 RAJPRAROB ROAD, MAKASAN, PHYATHAI
7. BANGKOK
8. CONTACT: MR. WATTHANA SAKUNASINLAPIN
9. TITLE: SALES MANAGER
OTHER OFFICIALS ARE: MR. KAVILAI BOONCHAI, OWNER AND
MR. SUVIT VICHITPONGSA, GENERAL MANAGER.
10. PHONE: 2523331 11. TELEX: NA
12. CABLE: NA
13. ESTBL: 1977 14. EMPL: 6 15. SIZE: SMALL
16. REPUTATION: Y-SATISFACTORY 17. RPT DATE: 03/78
OFFICE USE: 18. K 19. NA 20. NA 21. NA 22. NA
23A. 38410/135 IMP.AGT.DIST. OF MEDICAL AND SURGICAL INSTRUMENTS
24. FOREIGN SALES: NA
25. FINANCIAL REFS: BANGKOK BANK LTD., 9 SUAPA ROAD, BANGKOK;
THAI MILITARY BANK LTD., MANSION 2, RAJDAMNERN AVE., BANGKOK,
THAILAND.

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26. TRADE REF: SCHUELER CO., INC., 201 HILLSIDE AVE., WILLISTON
PARK, N.Y. 11596.

27. FOREIGN FIRM REPRESENTED: NA

28. POST EVALUATION: MEDICON INTERNATIONAL SUPPLY WAS INCORPORA-
TED IN 1977 WITH AN AUTHORIZED CAPITAL OF \$15,000 TO ACT AS

IMPORTER, DISTRIBUTOR AND AGENT OF MEDICAL AND SURGICAL INSTRUMENTS. FIFTY PERCENT OF ITS IMPORTS ARE FROM W. GERMANY WITH THE REMAINDER FROM THE U.S. (30 PERCENT), JAPAN (10 PERCENT) AND ENGLAND. ITS LEASED OFFICE AND SHOWROOM OCCUPY 30 SQ. METERS, LOCATED IN ONE OF BANGKOK'S BUSINESS DISTRICTS. FIRM'S SALES VOLUME FROM ITS ESTABLISHMENT IN JUNE 1977 TO FEBRUARY 1978 WAS REPORTED TO BE \$130,000. IT IS MANAGED BY A TEAM OF SALESMEN WHICH GAINED EXPERIENCE FROM VIDHYAKOM, ONE OF THE LARGEST FIRMS, IN MEDICAL FIELD, AND EMPLOYS 6 PEOPLE. LOCAL BANK REPORTS FAVORABLY ON THE SUBJECT; IT IS CONSIDERED TO BE AN ACCEPTABLE TRADE CONTACT FOR U.S. FIRMS.

29. PREP: SATHIT/SOMSAK APPR: JAMES H. SAVERY
WHITEHOUSE

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 21 mar 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BANGKO08387
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780123-1048
Format: TEL
From: BANGKOK
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780345/aaaablxx.tel
Line Count: 76
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: c4e260c3-c288-dd11-92da-001cc4696bcc
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3262172
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI: MEDICON INTERNATIONAL SUPPLY CO., LTD.
TAGS: BEXP, TH
To: COM
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/c4e260c3-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014